

**Caribbean Hotel Investment
Conference & Operations Summit**

**November 13-15, 2024
Wyndham Grand Sam Lord's Castle
Barbados**



PROGRAM

WEDNESDAY, NOVEMBER 13, 2024

6:00 pm - 8:00 pm – **Networking Opening Cocktail Reception hosted by Barbados Tourism Marketing Inc.**

The Wyndham Grand Sam Lord's Castle, Barbados - Main Pool

THURSDAY, NOVEMBER 14, 2024

7:00 am – **REGISTRATION**

7:30 am - 8:30 am – **Networking Breakfast** - *Trident Ballroom Prefunction*

8:30 am - 9:40 am – **WELCOME, GLOBAL & REGIONAL PRESENTATIONS** - *Trident Ballroom*

Welcome Comments

Parris Jordan, Chairman – CHICOS

Honorable Chad Blackman, Senator and Minister of Economic Affairs and Investment – Barbados

Global & Regional Hotel Performance

Hannah Smith, Senior Analyst – STR

Overview of Caribbean Lodging Market

Kristina D'Amico, Managing Director and Leader, Caribbean - HVS

Economic Overview

Tiffany Grosvenor-Drakes, Senior Manager, Strategy and Economics - CIBC Caribbean

Caribbean Hotel Industry: Emerging Trends, Challenges and Opportunities

George Spence, Managing Partner – Luxe Capital Americas

9:40 am - 10:30 am – **GENERAL SESSION** - *Trident Ballroom*

Hospitality Leaders Outlook

Moderator: **David Larone**, Special Advisor, Valuation & Advisory Services – CBRE Hotels

Panelists:

José Carlos Azcárraga, Chief Executive Officer – Grupo Posadas

Sloan Dean, Chief Executive Officer & President - Remington Hotels

Gustavo Viescas, President, LATAMC – Wyndham Hotels & Resorts

Fernando Mulet, EVP and Chief Investment Officer – Playa Hotels & Resorts

10:30 am - 11:00 am – **Networking & Exhibitor Coffee Break** - *Trident Ballroom Prefunction*

11:00 am - 11:50 am – **GENERAL SESSION** - *Trident Ballroom*
Equity Investors Outlook

Moderator: **Gerhard Beukes**, VP & Group Head of Fund Management and Development - RF Group

Panelists:

Rebecca Cocchiola, Senior Vice President – Singerman Real Estate
Andrew Farkas, Founder & CEO – Island Capital Partners, LLC
Eric Schub, Managing Director – Sculptor Real Estate

11:50 am - 12:40 pm – **GENERAL SESSION** - *Trident Ballroom*
Caribbean Hotel Investments: Industry Perspectives 2024

Moderator: **Gary Brough**, Managing Director – Baker Tilly

Panelists:

Rogério Basso, Head of Tourism - IDB Invest
Andrew Dickey, Senior Managing Director - JLL Hotels & Hospitality
Juan Corvinos, SVP Development, AD&C – Hilton
Alex Mai, RVP Development, MLAC - IHG Hotels & Resorts

12:40 pm - 1:50 pm - **NETWORKING LUNCH** - *Trident Ballroom*

1:50 pm - 2:15 pm - **GENERAL SESSION** - *Trident Ballroom*
Caribbean Airlift Interview

Moderator: **Sanjay Amin**, Director - BCQS International

Panelist:

Jose Maria Giraldo, Managing Director, Operations – American Airlines

2:15 pm - 3:15 pm – **GENERAL SESSION** - *Trident Ballroom*
Barbados Investment Panel

Moderator: **Matthew Norton**, Practice Area Leader, Real Estate - K&L Gates LLP

Panelists:

Kaye-Anne Greenidge, CEO - Invest Barbados
Hon. William Duguid, JP, MP, Minister of Planning & Development - Barbados
Daniel Diaz, Executive Vice President - Blue Diamond Hotels & Resorts
Stuart Layne, CEO - Barbados Tourism Investment Inc.
Ryan Forde, CEO - Barbados Hotel & Tourism Association

PROGRAM

3:20 pm - 4:10 pm – **BREAKOUT SESSION 1 A - St. Philip**

All-Inclusive Hotels: The Continued Rise of this Asset Class

Moderator: **Robert MacLellan**, Principal – MacLellan Associates

Panelists:

Louis Alicea, Senior Director of Development, Caribbean – Wyndham Hotels & Resorts

Paula Cerrillo, Director of Development - Marriott International

Mauricio Elizondo, Director of Development - Grupo Posadas

Antonio Fungairino, Head of Development, Americas, Hyatt Inclusive Collection – Hyatt Hotels

Nicole Tilzer, Vice President All Inclusive & Resort Strategy - Hilton

3:20 pm - 4:10 pm – **BREAKOUT SESSION 1 B - Long Bay**

Development in the Region - Exploring Opportunities by Island and Product

Moderator: **Adam Greenfader**, Chairman - AG&T

Panelists:

Bill Clegg, Regional Director Development – BWH Hotels

RoseAnne Farrington, Deputy Commissioner - U.S. Virgin Islands Department of Tourism

Rosie Nicholls, Director, Head of Valuation Services - BCQS International

Dona Regis-Prosper, Secretary General & CEO – Caribbean Tourism Organization

4:10 pm – 4:40 pm - **Networking & Exhibitor Coffee Break** *Trident Prefunction*

4:40 pm - 5:30 pm – **BREAKOUT SESSION 2 A - St. Philip**

Trends in Third Party Hotel Management in the Caribbean

Moderator: **Dr. Clay Dickinson**, Assistant Teaching Professor - Florida International University

Panelists:

Michael Register, Principal - Trust Hospitality

Rich Cortese, Senior Vice President, Caribbean Development - Aimbridge Hospitality

Nicolas Valle, Senior Vice President – Playa Hotels & Resorts

Keith Oltchick, Chief Development Officer - Remington Hospitality

Amy Ironmonger, Partner – K&L Gates LLP

4:40 pm - 5:30 pm – **BREAKOUT SESSION 2 B - Long Bay**

Key Considerations of Developing and Operating in the Caribbean: Insurance, Training, Shipping & Energy

Moderator: **Martyn Bould** MBE, Chairman – Bould Consulting Limited

Panelists:

Bill Brown, Executive Vice President - DCK

Daniela Ricalis, CEO & Founder - DC Global Talent

Juan Mosseri, Sales Manager - E-Finity Distributed Generation

David Beckley, SVP, Real Estate & Hospitality Team – McGriff

Marvin Flax, Managing Director - OBMI

6:00 pm - 8:00 pm - **Cocktail Reception**

Ocean Bluff, Hosted by Wyndham Hotels & Resorts

FRIDAY, NOVEMBER 15, 2024

8:00 am - 9:00 am – **Networking Breakfast** *Trident Ballroom Prefunction*

9:00 am - 10:00 am – **GENERAL SESSION - Trident Ballroom**
Caribbean Government Leaders Panel

Moderator: **John Lancet**, Senior Managing Director, Practice Leader, Southeast & Caribbean – HVS

Panelists:

Joseph Boschulte, Commissioner – USVI, Department of Tourism

Shullette Cox, President – JAMPRO

Hon. Ian Gooding Edghill, Minister of Tourism - Barbados

Andy Burrows, Director of Investments - Bahamas Investment Authority

Angela Musgrove, CEO - Invest Turks and Caicos

10:00 am - 10:50 am - **GENERAL SESSION - Trident Ballroom**
Lenders Panel

Moderator: **George Spence**, Managing Partner – Luxe Capital Americas

Panelists:

Isabel de Caires, Director Investment Banking – CIBC FirstCaribbean International Bank

Isaias Peret, SVP, CRE & Hospitality, Americas – Banco Sabadell

Avin Hardeo, Manager, Investment Banking Division - Republic Bank Limited

10:50 am – 11:20 am - **Networking & Exhibitor Coffee Break** *Harbor View Prefunction*

11:20 am - 12:15 pm - **GENERAL SESSION - Trident Ballroom**
Luxury and the Resurgence of Mixed Use in the Caribbean

Moderator: **Stephanie Ricca**, Editorial Director – Hotel News Now

Panelists:

Cristobal Enriquez, Vice President of Development - Hyatt Hotels Corporation

Pamela Vasquez, Director, CALA - Marriott International

Pablo Maturana, Vice President of Development, Latin America & Caribbean - Hilton

Erin Green, Vice President, Development & Acquisitions - Auberge Resorts

12:15 pm - **Closing Remarks & Lunch**